

2019

Sault Ste. Marie Economic Development Corporation

Manufacturing Excellence Summit



**For every \$1.00 spent in manufacturing, another
\$1.89 is added to the economy**

Source: Michigan Manufacturers Association

**Manufacturing
has led
national job
growth over
the past
decade.**

**2018:
623,700 jobs**



**2008:
432,900 jobs**

*Source:
Michigan Manufacturers Association*





Women account for approximately 25% of Michigan Manufacturers.

Source: Michigan Manufacturers Association

Manufacturing in Michigan

In the past decade, **190,800** manufacturing jobs have been created.



More than **11,386** manufacturing firms in operation today.

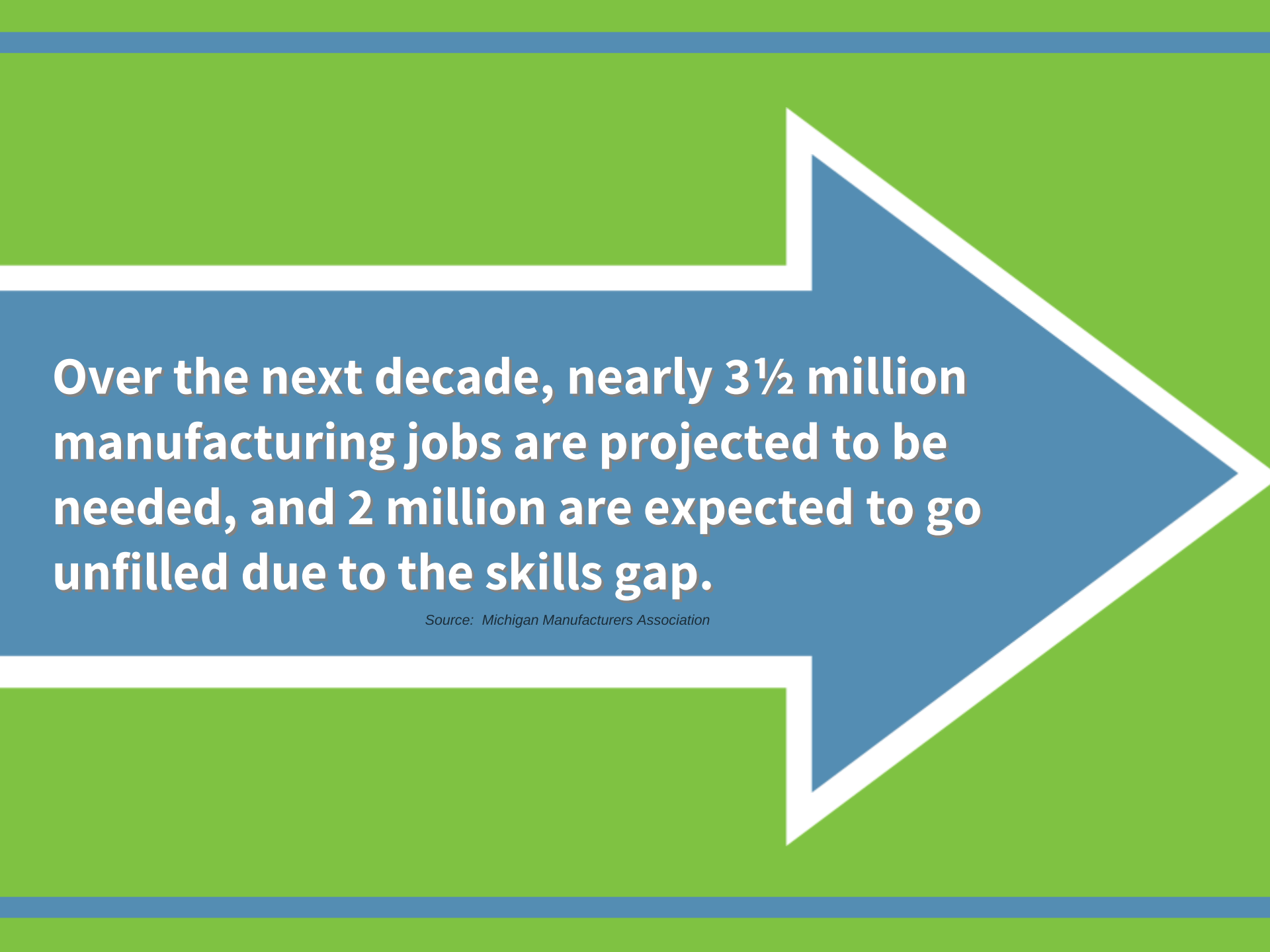


Michigan ranks **seventh** in the nation for total manufacturing output.



The manufacturing industry employs
623,700
in the state.





\$93.5
BILLION
ANNUALLY



Over the next decade, nearly 3½ million manufacturing jobs are projected to be needed, and 2 million are expected to go unfilled due to the skills gap.

Source: Michigan Manufacturers Association

& Manufacturing the Future

-  Invest in demand-driven manufacturing training
-  Ensure job training programs deliver skills needed in the 21st century economy
-  Create a comprehensive education system that meets the technological needs of 21st century employers
-  Help to improve the image of manufacturing careers

Source: Michigan Manufacturers Association



Photo Source: Sault Area High School



The background is a solid green color. In the upper half, there are two large, stylized blue gears. The gear on the left is partially cut off by the top edge. The gear on the right is more complete, showing its teeth and internal spokes. In the lower half, there are two smaller blue gears. The one on the left is also partially cut off by the bottom edge. The one on the right is a smaller gear with a central hub and spokes. A horizontal blue band runs across the middle of the image, containing the text.

Manufacturing

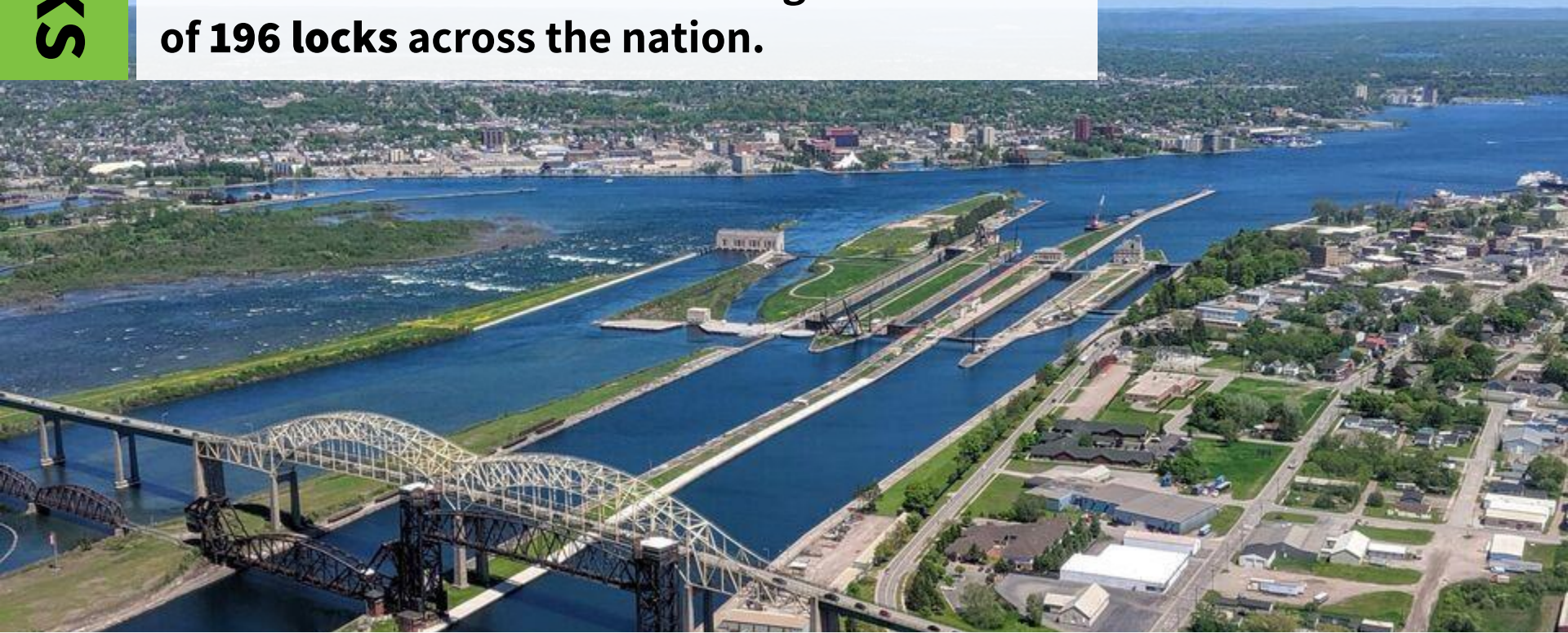
in Sault Ste. Marie

Soo Locks

The Soo Locks handle **75,000,000 tons** of commerce annually.

One shipping freighter is equivalent to **3,000** freight trucks.

The Locks are **#1** in economic significance out of **196 locks** across the nation.



If the Locks ever shut down, 100% of North American auto production would halt and the national GDP would decrease by \$1.3 trillion dollars.

Source: Michigan Manufacturers Association



The Sault's rich manufacturing legacy, combined with the presence of the Soo Locks, has made the city an international hub for manufacturing and has made this industry central to the EDC's mission of ensuring economic prosperity both within city limits and beyond.



Our certified industrial park, which includes our industrial incubator, provides properties and buildings that house manufacturing entities of all sizes.



We also oversee Sanderson Field Airport and its associated air industrial park. Tenants within these properties are in close proximity to the airfield, giving them unique runway access.



Manufacturing Alliance

- **Brings local manufacturing entities together to discuss the industry and share opportunities, issues, and concerns with the EDC.**
- **The Alliance also partners with local universities and colleges for joint training opportunities, networking, and the sharing of resources.**



Next meeting December 2019 (date TBD)

Thank you to our sponsors:



MICHIGAN ECONOMIC
DEVELOPMENT CORPORATION



Cloverland
ELECTRIC COOPERATIVE



**Energy
Optimization**



SMITHERS
INNOVATE WITH CONFIDENCE





Thank you for attending!

Visit SaultEDC.com and follow us @ssmedc